

Message Text

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ACTION EA-14

INFO OCT-01 ISO-00 NSC-10 NSCE-00 EB-11 COME-00 MC-02 PM-07

CIAE-00 INR-10 NSAE-00 RSC-01 OMB-01 TRSE-00 DODE-00

EUR-25 PRS-01 PA-04 USIA-15 DRC-01 SS-20 /123 W

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R 160400Z NOV 73

FM USLO PEKING

TO SECSTATE WASHDC 1042

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L PEKING 1463

E.O. 11652: GDS

TAGS: BEXP BTRA CH

SUBJ: UNITED AIRCRAFT AND PRC; HELICOPTERS

REF: PEKING 1247; STATE 199029

1. HENRY CUSHMAN OF UNITED AIRCRAFT INTERNATIONAL, IN PEKING IN CONNECTION WITH THE SALE OF PRATT & WHITNEY ENGINES USED IN THE BOEINGS, TOLD USLO OFFICER NOVEMBER 14 THAT HE HAS MADE FURTHER APPROACH TO MACHIMPEX ON POSSIBLE SALE OF SIKORSKY HELICOPTERS. MACHIMPEX, HE SAID, REMAINS RELUCTANT TO INVITE SIKORSKY TEAM TO PEKING AT THIS TIME, BUT DID ASK CUSHMAN FOR "PROPOSALS" INCLUDING SOME DATA ON THE S-61N HELICOPTER AND ON A CIVILIAN VERSION OF THE S-65. CUSHMAN SAID HE PROVIDED THESE PROPOSALS AS REQUESTED, BUT THAT HE IS DUBIOUS UNITED AIRCRAFT COULD GET EXPORT APPROVAL OF THE S-65, WHICH HE DESCRIBED AS "AN ADVANCED STATE OF THE ART DEVELOPED WITH USG FUNDS."

2. CUSHMAN SAID MACHIMPEX HAS SIGNED A CONTRACT FOR THIRTEEN SUPER FRELONS FROM FRANCE, BUT THAT MACHIMPEX OFFICIALS REASSURED HIM BY SAYING THAT CHINA WILL HAVE NEED FOR MORE HELICOPTERS, PARTICULARLY FOR THOSE WITH HIGHER PERFORMANCE CHARACTERISTICS THAN THE SUPER FRELONS. MACHIMPEX OFFICIALS INDICATED IN PARTICULAR A
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NEED FOR HELICOPTERS WITH HIGH HOVER CAPABILITY. THE END

USER, HE WAS TOLD, IS THE CAAC.

3. ACCORDING TO CUSHMAN, THE TEAM FROM THE CANADIAN
SUBSIDIARY OF UNITED AIRCRAFT, WHICH VISITED PEKING A FEW WEEKS
AGO, CONCLUDED CONTRACTS FOR THE SALE OF DOLS2.1 MILLION WORTH
OF SMALL JET ENGINES, HELICOPTER ENGINES, AND ENGINES FOR

USE IN HEAVY ORE-CARRYING TRUCKS.

JENKINS

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Message Attributes

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